

2011 FPA Connecticut State Conference

April 27, 2011, AquaTurf Club, Plantsville, CT

Tentative Conference Timetable

- 7:15-8:00 AM REGISTRATION...THEN VISIT WITH EXHIBITORS IN THE RESOURCE CENTER (Kay's Pier South)
- 7:15-8:15 AM **FULL BUFFET BREAKFAST** (Kay's Pier North)
- 8:00-8:50 AM **MORNING KEYNOTE: Doug Lennick, CFP** *What you Know Can Hurt You* 1 CFP Credit

	TRACK I (Chapel) Investments	TRACK II (Glass Ball Room) Insurance & Estate Planning	TRACK III (Wagon Room) Tax Planning & Other Issues
9-9:50 AM	<i>The New Investment Adviser Registration Threshold: Navigating the Switch from SEC to State Regulation</i> Richard S. Cortese, Esq., NRS 1 CFP Credit	<i>Estate Planning for "Hard" Assets</i> Dan Daniels and Dave Leibell Wiggins & Dana 1 CFP & 1 CT Insurance CE	<i>Using the Web 2.0 and Social Media to Expand Communications and Build Relationships in a Smart, Compliant Manner</i> Marie Swift, Impact Comm.
9:50-10:15 AM	COFFEE BREAK...VISIT WITH EXHIBITORS IN OUR RESOURCE CENTER (Kay's Pier South)		
10:20-11:10 AM	<i>Manage Volatility in Today's Market--Practical Options Strategies for FAs</i> Eric Cott, Options Ind. Council & Sean Heron, Rutgers Adj. Prof. 1 CFP Credit	<i>What's Happening Now with Medicaid?</i> George Bickford 1 CFP & 1 CT Insurance CE	<i>Debt Reduction for the Small Business Owner</i> Atty. Neil Crane 1 CFP Credit
11:10-11:25 AM	VISIT WITH EXHIBITORS IN OUR RESOURCE CENTER (Kay's Pier South)		
11:30-1:00 PM	LUNCH SERVED PROMPTLY AT 11:30 (Kay's Pier North)		
11:55-1:00 PM	LUNCHEON KEYNOTE: DR. DAVID KELLY— "From Recovery to Expansion: Guide to the Markets" presented by JPMorgan 1 CFP Credit		
1:00 - 1:25 PM	DESSERT IN THE RESOURCE CENTER (Kay's Pier South)		
1:30-2:20 PM	<i>Opportunities in Smallcap Investing</i> Tim Devlin Artio Global 1 CFP Credit	<i>The Secondary Market for Life Insurance –The Next Generation</i> Drew Grifo Coventry 1 CFP & 1 CT Insurance CE	<i>Key Investment Objective "maximum total return after taxes"</i> Dean A. Mioli SEI Advisor Network 1 CFP Credit
2:20-2:45 PM	COFFEE & SOFT DRINKS IN THE RESOURCE CENTER (Kay's Pier South)		
2:50-3:40 PM	<i>529 Plans—A Smart Way to Save for College</i> Jeff Cohan The Hartford 1 CFP Credit	<i>The Evolution of Long Term Care Planning</i> Lee Conti, CPS EA Insurance Services & Adam Chodos, JD, CPA 1 CFP & 1 CT Insurance CE	<i>Advanced Estate Planning in 2011 - What You and Your Clients Need to Know</i> Doug Olin and Dan Johnson Cummings & Lockwood 1 CFP Credit
3:45-4:35 PM	AFTERNOON KEYNOTE: "Panel Discussion on the Effect of Financial Reform for Advisors" Moderated by Vern Hayden, panelists from FPA and NRS 1 CFP Credit		
4:35-5:30 PM	COCKTAIL HOUR (COMPLIMENTARY BEER, WINE, AND HORS D'OEUVRES) & PRIZE DRAWINGS You've got to <i>be there</i> , in person, to win <i>cash prizes, complimentary conference registration</i> , plus <i>many</i> other great prizes from our sponsors and exhibitors. Cash bar after 5:30 p.m.		